

## FIRM OVERVIEW

Norwest Equity Partners. Defined by our core values and company-first philosophy since 1961.

### WHAT WE LOOK FOR

<b>Strong and proven management teams</b>	Middle market companies with cohesive management teams. NEP also has deep experience working with founder and family-owned companies, partnering with the existing team to maintain and enhance legacy.
<b>Established, scalable business models</b>	Well-run, middle market companies that are leaders within their industry, along with a proven business model which has demonstrated the ability to generate profits.
<b>Competitive advantages</b>	Companies with sustainable, unique positions and differentiated products and services within their industry.
<b>Diverse industries</b>	Agriculture, business services, consumer, distribution, industrials, energy, healthcare.






















### WHAT WE INVEST

- Investment criteria**
- Current fund – NEP X, \$1.6 B
  - \$30 MM - \$250+ MM – range of equity investments
  - \$50 MM - \$500 MM – typical transaction size
  - \$10 MM – preferred EBITDA minimum

### WHAT WE OFFER

<b>Creative, flexible transaction structures</b>	Helping companies significantly grow revenue and create jobs over the duration of our investment. With expertise ranging from majority and minority positions, buyouts, recaps, growth financing, and ESOPs, NEP provides efficient tax structures, ready access to capital for add-on acquisitions and junior capital solutions.
<b>Shared resources</b>	Driving operational excellence and performance, we connect our portfolio companies to value-add industry and functional executive resources.

### CURRENT PORTFOLIO

 Organic acid liquid specialty plant nutrients	 Healthcare consumer and pharmacy products
 Design and deployment of IT solutions	 Specialty produce distributor
 Bow and archery equipment	 Ski rental, snowboard rental and patio retailer
 Fitness club operator on the East Coast	 Purveyor of style-centric, premium quality eyewear
 Risk-based consulting firm	 Health insurance technology company
 Technology-based recycler of lead-acid batteries	 Technology-focused products and services
 Rubber and plastic molded components	 Fitness club operator in Canada
 Producer and marketer of precooked BBQ meats	 Specialty infusion services
 Cranes, winches, and gear drives	 Surgery and anesthesia management software
 Surveying, drafting, and engineering for oil and gas	 Translation and localization solutions
 Aviation maintenance, repair and overhaul services	