

FIRM OVERVIEW

Norwest Equity Partners. Defined by our core values and company-first philosophy since 1961.

WHAT WE LOOK FOR

Strong and proven management teams

Middle market companies with cohesive management teams. NEP also has deep experience working with founder and family-owned companies, partnering with the existing team to maintain and enhance legacy.

Established, scalable business models

Well-run, middle market companies that are leaders within their industry, along with a proven business model which has demonstrated the ability to generate profits.

Competitive advantages

Companies with sustainable, unique positions and differentiated products and services within their industry.

Diverse industries

Agriculture, business services, consumer, distribution, industrials, energy, healthcare.

WHAT WE INVEST

Investment criteria

- Current fund – NEP X, \$1.6 B
- \$30 MM - \$250+ MM – range of equity investments
- \$50 MM - \$500 MM – typical transaction size
- \$10 MM – preferred EBITDA minimum

Helping companies significantly grow revenue and create jobs over the duration of our investment.

WHAT WE OFFER





















Customized transaction structures

Designing creative and flexible capital structures to fit the needs of all stakeholders is our priority. With expertise ranging from majority and minority positions, buyouts, recaps, growth financing, and ESOPs, NEP provides efficient tax structures, ready access to capital for add-on acquisitions and junior capital solutions.

Shared resources

Driving operational excellence and performance, we connect our portfolio companies to our value-add industry and functional executive resources, including, but not limited to, acquisitions, organizational development and talent acquisition, finance, manufacturing, strategic planning, supply chain, and pricing.

CURRENT PORTFOLIO

 <p>Organic acid liquid specialty plant nutrients</p>	 <p>Healthcare consumer and pharmacy products</p>
 <p>Design and deployment of IT solutions</p>	 <p>Specialty produce distributor</p>
 <p>Bow and archery equipment</p>	 <p>Ski rental, snowboard rental and patio retailer</p>
 <p>Fitness club operator on the East Coast</p>	 <p>Luxury reading glasses</p>
 <p>Risk-based consulting firm</p>	 <p>Health insurance technology company</p>
 <p>Technology-based recycler of lead-acid batteries</p>	 <p>Technology-focused products and services</p>
 <p>Rubber and plastic molded components</p>	 <p>Fitness club operator in Canada</p>
 <p>Producer and marketer of precooked BBQ meats</p>	 <p>Specialty infusion services</p>
 <p>Surgey and anesthesia management software</p>	 <p>Surveying, drafting and engineering for oil and gas</p>
 <p>Translation and localization solutions</p>	 <p>Aviation maintenance, repair and overhaul services</p>