

## FIRM OVERVIEW

Norwest Equity Partners. Defined by our core values and company-first philosophy since 1961.

### WHAT WE LOOK FOR

<b>Strong and proven management teams</b>	Middle market companies with cohesive management teams. NEP also has deep experience working with founder and family-owned companies, partnering with the existing team to maintain and enhance legacy.
<b>Established, scalable business models</b>	Well-run, middle market companies that are leaders within their industry, along with a proven business model which has demonstrated the ability to generate profits.
<b>Competitive advantages</b>	Companies with sustainable, unique positions and differentiated products and services within their industry.
<b>Diverse industries</b>	Agriculture, business services, consumer, distribution, industrials, energy, healthcare.






















### WHAT WE INVEST

- Investment criteria**
- Current fund – NEP X, \$1.6 B
  - \$30 MM - \$250+ MM – range of equity investments
  - \$50 MM - \$500 MM – typical transaction size
  - \$10 MM – preferred EBITDA minimum

### WHAT WE OFFER

<b>Creative, flexible transaction structures</b>	Helping companies significantly grow revenue and create jobs over the duration of our investment. With expertise ranging from majority and minority positions, buyouts, recaps, growth financing, and ESOPs, NEP provides efficient tax structures, ready access to capital for add-on acquisitions and junior capital solutions.
<b>Shared resources</b>	Driving revenue growth and operational excellence, we connect our portfolio companies to value-add resources and functional expertise.

### CURRENT PORTFOLIO

 Organic acid liquid specialty plant nutrients	 Healthcare consumer and pharmacy products
 Customer experience (CX) technology solutions	 Design and deployment of IT solutions
 Specialty produce distributor	 Bow and archery equipment
 Ski rental, snowboard rental and patio retailer	 Fitness club operator on the East Coast
 Purveyor of style-centric, premium quality eyewear	 Risk-based consulting firm
 Health insurance technology company	 Nutrition school and certification programs
 Technology-focused products and services	 Fitness club operator in Canada
 Producer and marketer of precooked BBQ meats	 Specialty infusion services
 Cranes, winches, and gear drives	 Surgery and anesthesia management software
 Surveying, drafting, and engineering for oil and gas	 Translation and localization solutions
 Aviation maintenance, repair and overhaul services	